

Artelia: Results for 2015

Artelia consolidates its position as France's leading independent engineering firm with turnover soaring to €405m

In 2015, the Artelia Group continued its sustained growth while improving its profitability. These strong results confirm the relevance of Artelia's growth model, based on a strong foothold in France, ambitious development on international markets and reaffirmed corporate independence.

2015 turnover in excess of €400m

The ground covered in five years demonstrates that Artelia is a benchmark player in the French engineering industry. From 2500 employees and a turnover of €250 m in 2010, the Group now has a workforce of more than 3500 and recorded turnover in excess of €400 m in 2015. Its operating result continued to increase, reaching €16.8 m in 2015. Artelia is thus the leading independent engineering firm in France and has consolidated its leadership, in the fields of water and building construction in particular.

Backlog of orders representing 20 months of business

In spite of a challenging economic context, Group business is continuing its growth with a backlog of orders that represents more than 20 months of business. Turnover in France went from €251m to €275m between 2014 and 2015, i.e. a 10% increase, which is in line with Artelia's strategic development plan.

International business generated a third of the turnover

The Artelia group is pursuing a very active external growth strategy by combining the skills provided by its French teams and its local teams abroad, who have a strong foothold in their respective countries. Thus, in 2015, the turnover generated by activity outside France represented 32% of Artelia's business, with two thirds resulting directly from the 42 international subsidiaries. The increase in countries such as Italy, the United Arab Emirates and Vietnam was particularly remarkable in 2015.

800 employees committed to innovation

The increasingly demanding standards in engineering-related business lines require a continuous R&D effort, to which Artelia allocates 3% of its annual turnover and that mobilises 800 employees in the context of their everyday assignments throughout the year. In this respect, the Artelia Group is at the forefront of approaches aiming to improve energy efficiency in buildings (involving in particular the systematic use of BIM – Building Information Modelling – for all projects in 2016), as well as in the fields of water engineering and sustainable cities using high-performance simulation and modelling tools.

The Group hired more than 600 employees in 2015

More than 600 people were recruited across the Group in 2015, all subsidiaries taken together. This increase in the size of its workforce was accompanied by a bold human resources policy in phase with the company's Corporate Social Responsibility policy, which focuses on promoting diversity, enhancing social dialogue, and perfecting the skills development system throughout France and in the different countries in which Artelia operates.

Three successful acquisitions for Artelia in 2015

To bolster its development, Artelia relies both on internal growth and external growth. In line with this approach, three companies joined the Group in 2015:

- SHER: specialist in water and environment (Belgium and Rwanda)
- INTERTECNO: Italian leader in the field of building engineering (Italy)
- RFR: agency specialising in complex structural frameworks and building envelopes (France)

Artelia won many contracts in all its markets

The Group also won many high-profile projects concerning major facilities or infrastructure throughout the world across all its markets:

Building construction market

- University hospital in Nantes, the largest healthcare project in Europe, prefiguring the hospitals of the future,
- The “Sisters” towers, a 95,000 m² building complex in La Défense district, on behalf of Europe’s leading listed commercial property company,
- The transformation of La Part-Dieu shopping centre, tying in with the rehabilitation of the entire business district in Lyon,
- Construction of four large high-rise building complexes in Vietnam, named Vinhomes River Side, with a total gross floor area exceeding 1,500,000 m².

Industrial facilities market

- Design and construction of a new aeroacoustics wind tunnel in Toulouse for the ISAE (French Institute of Aeronautical and Space Engineering) – the only facility of its kind at any European university,
- Renewal of our partnership with Shell for a further 4 years, concerning the modernisation and management of its distribution network assets,
- Construction of storage and logistics buildings for Ferrero in Italy, France and Brazil.

Urban development and transportation market

- Design and construction supervision services for line 18 of the Grand Paris Express metro between Orly airport and Versailles,
- Industrial demonstrator for sustainable cities with the *Santiago Deseado* simulator (Chile),
- Transformation of the rubber-tyred tramway in Caen into a conventional tramway on fixed tracks,
- Signing of several framework agreements with SNCF (design and supervision services concerning both operational and closed lines; project management of railway-related assignments)

Water and environment market

- Rehabilitation of the wastewater treatment plant in Ulan Bator in Mongolia,
- Construction of one of the biggest flood control dykes in the world, in the Philippines,
- Modelling of the river Seine and its tributaries,
- Feasibility study and conceptual design for the New Port of Tema in Ghana.

Energy market

- Doubling of the power-generating potential of the Inga site in the Democratic Republic of the Congo, one of the biggest hydropower schemes in the world,
- Three new turnkey wind farms with a total potential of 92 MW in the Burgundy/Franche-Comté regions.

The 2015 annual report can be downloaded from the Group’s website (www.arteliagroup.com).

A few words about Artelia:

Artelia is an international, multidisciplinary consultancy, engineering and project management group specialising in the sectors of building construction, infrastructure, water and the environment. With 3500 employees and turnover of €405 in 2015, Artelia is one of France’s leading groups in the sector. Internationally, the group operates 42 offices in Europe, Africa, the Middle East, Asia and South America. Artelia is 97% owned by its managers and employees.

The audit of certified group entities, carried out by AFAQ in June 2015, enabled us to renew our ISO 9001, OHSAS 18001 and ISO 14001 certifications for a new 3-year cycle.

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