

Artelia consolidates its position as France's leading independent engineering firm with turnover up 8% to 439 million euros

2016 marked the fifth consecutive year of growth in Artelia's activity and operating income. Thanks to the commitment of its 4000 employees, Artelia continued developing its business both in France and internationally while consolidating its financial base by significantly reducing its debt. This progress places the group in an excellent position to seize growth opportunities as they arise in the future, with the ambition to stand out as one of Europe's major engineering firms.

An 8% increase in turnover thanks to a robust domestic market

Driven in France by a dynamic real-estate market and several major infrastructure projects such as the Grand Paris Express metro, this increased activity translated to an 8% year-on-year increase in turnover to €439m and a backlog of orders equivalent to 19 months' activity at the end of 2016. This situation gives the Group good visibility and a solid base, which itself is further strengthened by an excellent cash balance.

Growth was particularly noteworthy in the field of turnkey projects, which reached a historic level amounting to 11% of turnover (including turnkey wind farm projects in the Franche-Comté region, and the design and construction of a new wind tunnel in Toulouse). Artelia is thus confirming its position as a partner of choice for clients looking for a provider of high-quality integrated services with a guarantee of completion within budget and on time.

Sustained international development

The Group's international strategy is reflected in its Italian subsidiary's exemplary success: acquiring Intertecno has made Artelia Italia one of Italy's leading project management and engineering companies, with 250 employees and turnover of €28m.

Artelia is also continuing to drive the development of its network in Asia: its subsidiary in Vietnam enjoyed particularly strong growth in 2016 with nearly 80 high-rise building projects under way. The subsidiary, which has a workforce of 500, is also accompanying the Group's growth in other Asian countries including Cambodia, Myanmar, the Philippines, Singapore and Thailand.

Last but not least, Artelia is also strengthening its presence in Africa, with the creation of a subsidiary in Ivory Coast that has got off to a very promising start.

Artelia recruited more than 800 employees in 2016

To keep pace with this increased activity Artelia recruited nearly 800 men and women around the world in 2016, taking its workforce to 4000.

An original talent development scheme, called the Artelia Way, was instigated with the aim of making the Group a benchmark company that encourages learning and creativity.

An innovation strategy rewarded by the Industry prize at the French National Engineering Awards

On the 10th anniversary of the *Grand Prix National de l'Ingénierie* (French National Engineering Awards), an Artelia team won the 2016 Industry prize for its project to design a dynamic test bench for the Lille metro – a world first. This award crowns Artelia's permanent commitment to invest in research and innovation, to which it devotes 3% of its turnover and in which nearly 800 employees are involved.

Artelia celebrated a string of successes in all its markets:

Building construction

- The contract to assess the energy efficiency of 36 municipal buildings in Neuilly-sur-Seine
- The design-and-build contract for the refurbishment of an office building in Lyon for the *Foncière des Régions* real-estate investment trust company

Industrial facilities

- Construction of Air Liquide's new research centre on the Paris-Saclay campus
- Construction of a wind tunnel for the ISAE (French Institute of Aeronautical and Space Engineering)
- Extension of the Coca-Cola plant in Duque de Caxias city, Rio de Janeiro state in Brazil

Multi-site projects

- The first facility management contract with Certas Energy France (Esso brand)

Urban development and transportation

- Design and construction supervision concerning line 18 of the Grand Paris Express
- Renovation of the drinking water treatment plant in Choisy-le-Roi
- Widening of the A9 motorway between Perpignan and the Spanish border
- Construction of the Sainte Clotilde urban cable car on Réunion island

Water and regional development

- Construction of New Fulaj flood protection dam in Oman
- Numerical modelling of flood risks for the Lyon-Turin high-speed rail line
- Development of a sea front and marina for the La Mer project in Dubai

Energy

- 100 MWp hydropower scheme at Rusumo Falls in Rwanda
- Construction of the first large solar power plant in El Salvador with French group Neoen
- Study of the potential for generating marine current power in the maritime and coastal domain of Indonesia

A few words about Artelia:

Artelia is an international, multidisciplinary consultancy, engineering and project management group specialising in the sectors of building construction, infrastructure, water and the environment. With 4000 employees and turnover of €439m in 2016, Artelia is one of France's leading groups in the sector. Internationally, the group has offices in more than 35 countries in Europe, Africa, the Middle East, Asia and South America. Artelia is 97% owned by its managers and employees. The audit of certified group entities, carried out by AFAQ in June 2015, enabled us to renew our ISO 9001, OHSAS 18001 and ISO 14001 certifications for a new 3-year cycle.

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